

GUNN  
SECTIONAL  
BOOKCASES

GRAND RAPIDS, MICH.



КИЕВІ  
ІАКОВІ  
СІРІАКОВІ  
БІЛІ



***The Sectional Book-case has come to be  
a most important factor in the furnishing  
of Home Libraries and business offices.***

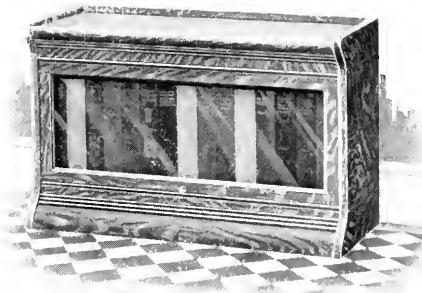
Within a few years a Book-case was a solid piece of furniture with almost always too great or too little capacity, it was purchased either with a view to future additions to the library—and in the meantime displayed unsightly bare shelves—or to supply the immediate demand, when it was at once filled, thus necessitating a new case when the next lot of books should arrive. To overcome this objectionable feature the **Sectional Book-case** was evolved, and its almost unprecedented sale since it was put on the market has demonstrated its fulfillment of a long-felt want.

As the name indicates it is made in sections, each holding 15 or 20 good sized books—or more smaller ones. The new housekeeper with few books buys say one section, which with its base and top (will answer for a window seat—for instance) making an artistic piece of furniture. When a few more books arrive another section is added—and so on—the case expanding as the library grows.

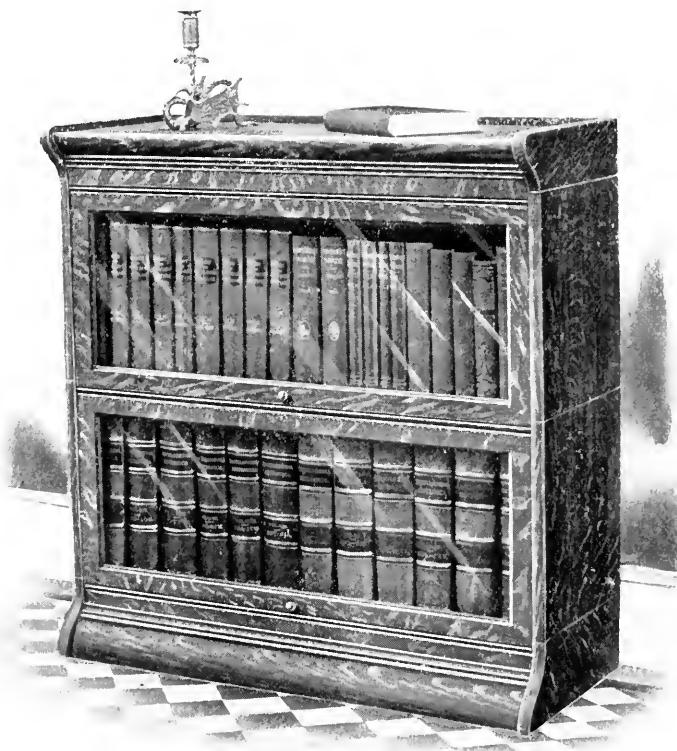
***No sectional system is more generally or more favorably known than the "Gunn." In this, our annual Catalogue, we set forth convincing arguments for its adoption. Simplicity, durability, convenience and high standard of finish and construction, are essential points to be considered.***

This supersedes all previous catalogues and price lists.

The  
beginning of a  
**"GUNN  
LIBRARY."**  
A small  
number of  
volumes  
may be  
accommodated  
as well as a  
great many with  
**"GUNN"**  
UNITS.



A  
Section



Or  
Two

For complete price list of sections, see page 23.

The several makes on the market  
are all about the same price,  
therefore, **merit** is the main  
consideration in buying, and this  
catalog is used for the express  
purpose of bringing to your notice  
the **merit** of the "Gunn" (patented)

**Sectional Book-case**, made by  
**THE GUNN FURNITURE CO.**

**of Grand Rapids,**  
**Michigan, U. S. A.**

as evidenced by the elimination  
of all objectionable features  
and the substitution of

**practical  
advantages.**



Our Reference:

**"THE MAN WITH A GUNN"**—anyone using.

Look  
for  
the  
trade-mark.



In the first place,  
we are the only  
**Sectional Book-case makers**  
in the country entitled to  
use the trade-mark  
of the **Grand Rapids**  
**Furniture Association**,  
a mark that stands for  
honest material,  
perfect cabinet work and  
excellent finish,  
and which was adopted  
by an association of sixteen  
of the leading furniture factories  
of this world-renowned  
Furniture City.

Gunn construction  
stands out  
from all others.  
There can be  
no substitute.

Then, too, our  
**doors** are **roller-bearing**.  
This feature  
absolutely prevents  
binding in any climate,  
and on the other hand,  
allows the door to  
slide backward or  
forward always  
with perfect ease.

Every manufacturer  
claims non-binding doors,  
but if you want to find  
them, see  
**"The Man with  
a Gunn"**

And our **doors**  
are **removable**.  
We cannot speak  
too forcibly of this  
**exclusive feature**.  
When the glass is  
to be cleaned or  
a broken one replaced,  
the door is  
**simply unhooked**.  
In all other makes  
the books must be re-  
moved and the case  
taken entirely apart  
before the door can  
be removed.



## KNOCK-DOWN

We ship K.-D.

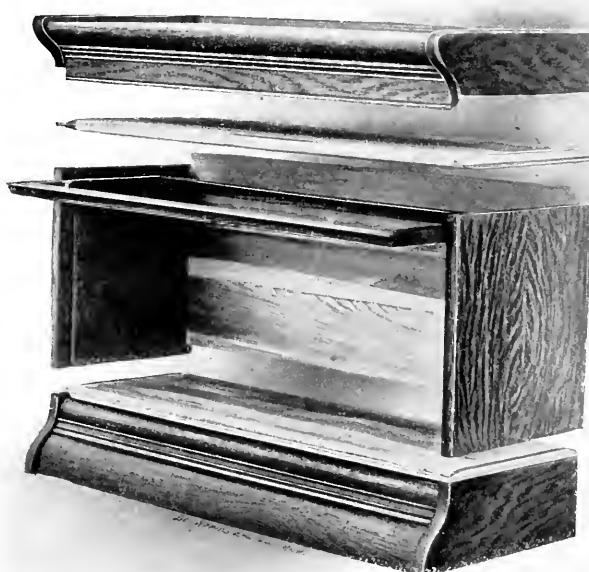
and we prepay freight

to all points in eastern and middle states.

This cut shows our  
knock-down (flat) construction.

It is put together without nails, screws  
or dowel pins; the irons  
that are fastened to the shelves have  
upper and lower tongues that fit in the  
grooves in the bases, center sections  
and top sections, thereby binding  
all rigidly together.

All doors, ends, shelves and back  
are interchangeable.



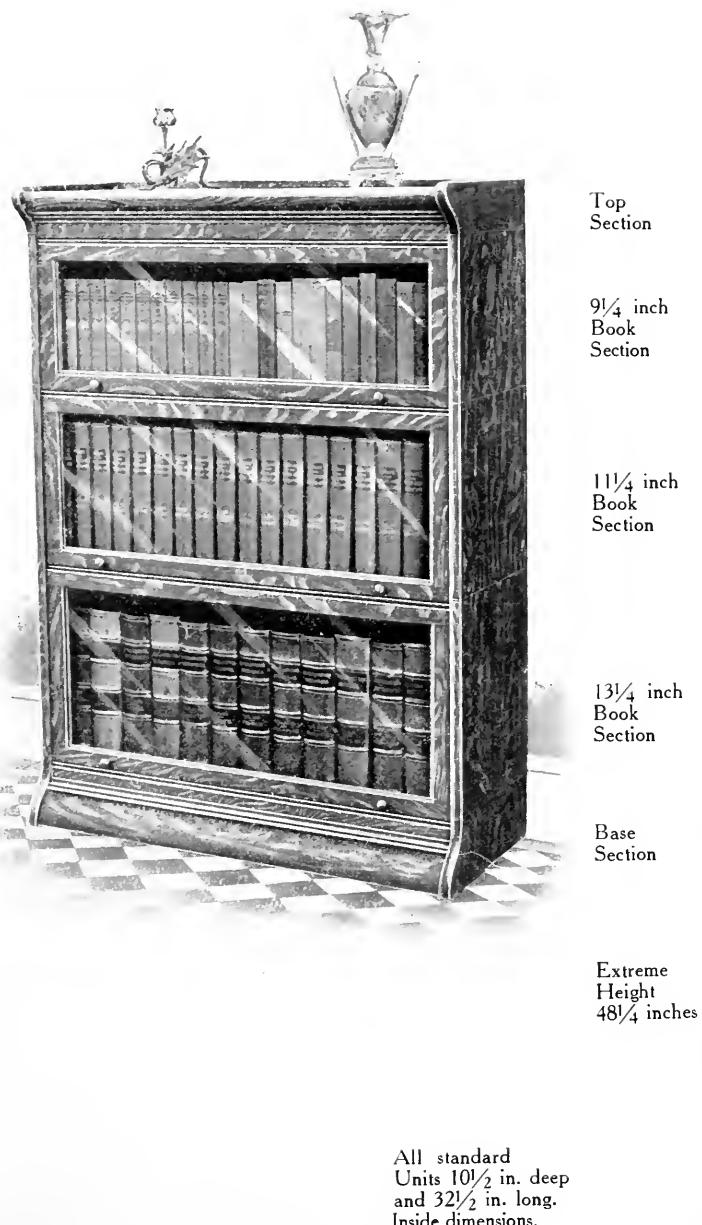
The **GUNN** system is not confusing.

Further, the **Simplicity of our line** is of great advantage to both dealer and user.

We have only **three standard sizes** of book sections besides base and top. We make no more because our study of the subject has convinced us that they will hold practically all the different sizes of books in any ordinary library.

#### Standard Units

Thus the dealer has few sizes to carry and the user is not embarrassed when ordering, by a great variety of dimensions.



All standard  
Units  $10\frac{1}{2}$  in. deep  
and  $32\frac{1}{2}$  in. long.  
Inside dimensions,

For complete price list of sections, see page 23.

Shelves  
do not  
protrude.

No dust  
collecting  
ledges.

Handsome  
front  
and end  
appearance.



Quartered Oak -  
Burk-Mahogany finish -  
or any desired finish -

For complete price list of sections, see page 23.

Another very strong point in favor of our make is the **unusual** but **uniform depth** of our **small and medium-sized sections.**

This permits of the shelving of books of almost any width, while retaining the **uniform front** of an ordinary book-case.

We have thus done away with the step-ladder effect in all other makes, caused by the piling up of sections of different depth.

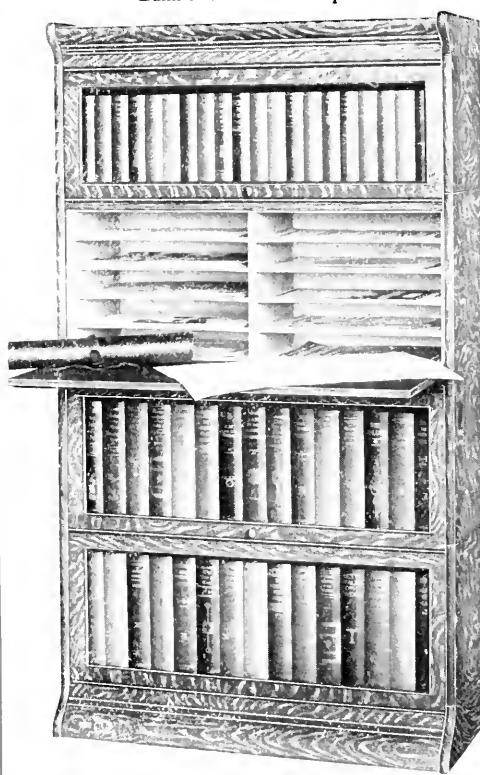
High base with long drawer.



*Either Weathered  
or Flemish oak  
finish is very  
popular for  
Libraries*

Drawer inside  
 $10\frac{1}{4}$  in. deep,  
 $4\frac{1}{4}$  in. high,  
 $31\frac{1}{8}$  in. long.

Gunn Music Section Open.

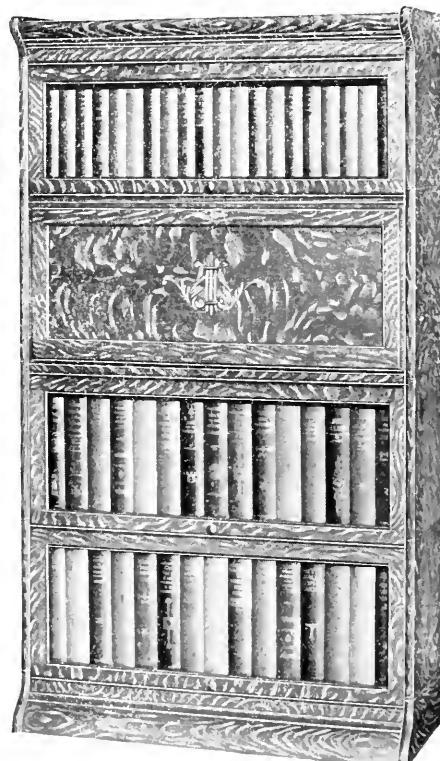


Your sheet music  
may be cared for  
in the new "Gunn"

**Music Section** with  
Library System and  
in neat form.

Instrumental sheet music,  
Vocal sheet music,  
Musical albums and  
Octavo music in  
separate compartments.

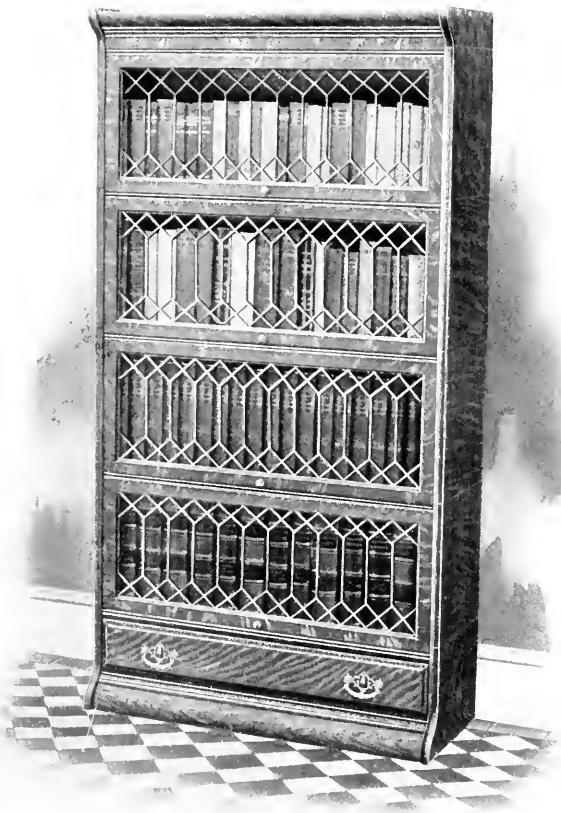
**Gunn Music Section  
for the home and studio.**  
A long-felt need is supplied  
by this New "Gunn" Section.  
As indicated by the  
dimensions given, it is  
designed to care for both  
octavo and sheet music.  
Made with ten compartments,  
inside dimensions of each are:  
Length  $15\frac{1}{2}$  inches,  
Depth  $11\frac{1}{2}$  "  
Height  $2\frac{1}{4}$  "  
Will fit on any  
of Gunn Standard Sections.  
Made in all woods  
and finishes.



Gunn Music Section Closed.

See page 23 for prices.

Leaded Glass  
gives a  
very rich effect.



For leaded glass doors,  
(all standard sizes)  
add \$2.50 to list prices.

### Ladies' Desk

Very appropriate  
for home use  
in combination with  
book-sections.



You don't get done  
when you buy  
a "Gunn."

For complete price list of sections, see page 23.

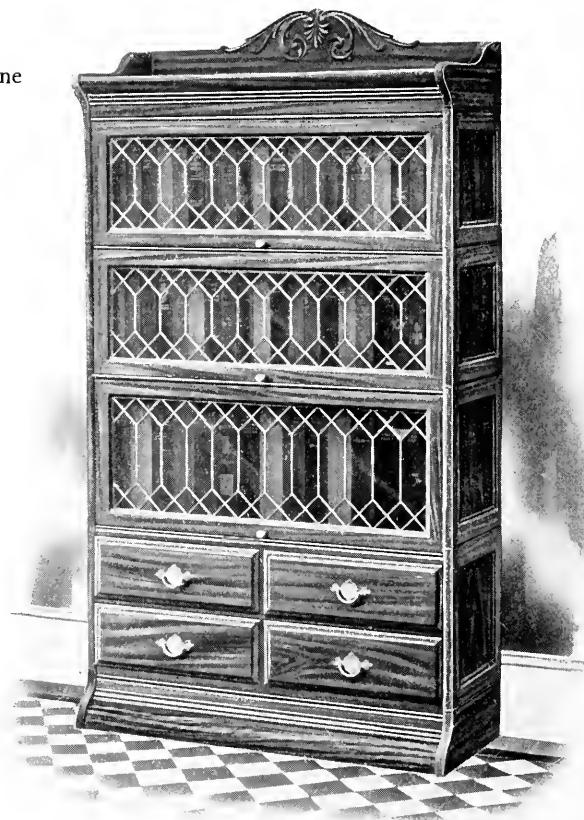
The leaded glass  
and Ladies' Desk sections  
may be had in all  
the woods and finishes.

Inside dimensions  
of drawers in  
four drawer  
Section:  
 $14\frac{7}{8}$  inches wide,  
 $10\frac{1}{4}$  " deep,  
 $4\frac{3}{4}$  " high.



Cabinet Work and Finish  
"Grand Rapids"  
Best Production.

A mahogany case  
with **paneled ends**,  
leaded glass front  
and fancy top  
makes as handsome  
a home for books as one  
could wish.



For leaded glass doors  
(all standard sizes)  
add \$2.50 to list prices.

Our mahogany  
is selected  
for figure and  
given an  
extra finish.



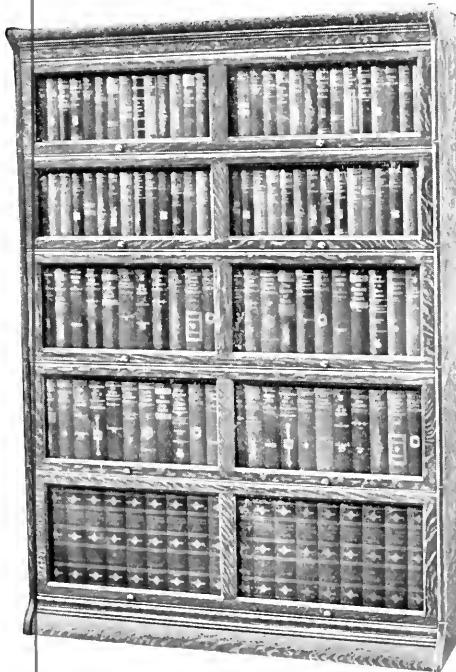
For complete price list  
of mahogany sections  
with plain glass  
doors, see page 23.

Furnished in Quartered Oak only—all finishes.

$\frac{3}{4}$  Length Units.

The new three-quarter size Sections are designed to take the place, more or less of special size sections, which heretofore have been furnished at an extra cost. These units, used with the Standard and large size sections in the "Gunn" System, eliminate much of the trouble and worry experienced in the past in fitting odd size wall spaces. (See page 32 showing diagrams and outside dimensions).

Large Size Units.



Length inside,  $48\frac{3}{4}$  inches.

Top Section  
List \$2.80.

$9\frac{1}{4}$  inch  
Book Section  
List \$3.80.

$9\frac{1}{4}$  inch  
Book Section  
List \$3.80.

$11\frac{1}{4}$  inch  
Book Section  
List, \$4.15.

$11\frac{1}{4}$  inch  
Book Section  
List, \$4.15.

$13\frac{1}{4}$  inch  
Book Section  
List, \$4.80.

Base Section  
List, \$2.60.

Top  
List, \$4.00.

$9\frac{1}{4}$  inch  
Section  
List, \$5.50.

$9\frac{1}{4}$  inch  
Section  
List, \$5.50.

$11\frac{1}{4}$  inch  
Section  
List, \$6.00.

$11\frac{1}{4}$  inch  
Section  
List, \$6.00.

$13\frac{1}{4}$  inch  
Section  
List, \$7.00.

Base  
List, \$3.50.



Length inside  $24\frac{3}{8}$  inches.

An Original idea  
only to be had  
in the  
"Gunn" System.

A stack and  
one-half in one,  
especially adapt-  
able for large  
libraries and  
law offices.

This new **large**  
**unit** gives exactly  
50 per cent. more  
shelf room in  
each unit for  $33\frac{1}{3}$   
per cent. net  
advance in price.  
(See diagram  
page 32.)

**Furnished in Quartered Oak only—all finishes.**

The inside measurement of the **new large size unit** is 48 $\frac{3}{4}$  in. long; depth and height same as Standard sections.

Libraries comprising from 125 to 200 volumes, are housed in a single stack of 6 large units.

A single stack of Standard units will take not to exceed 120 volumes. Libraries beyond this number must necessarily start a second stack with the added cost of top and base.

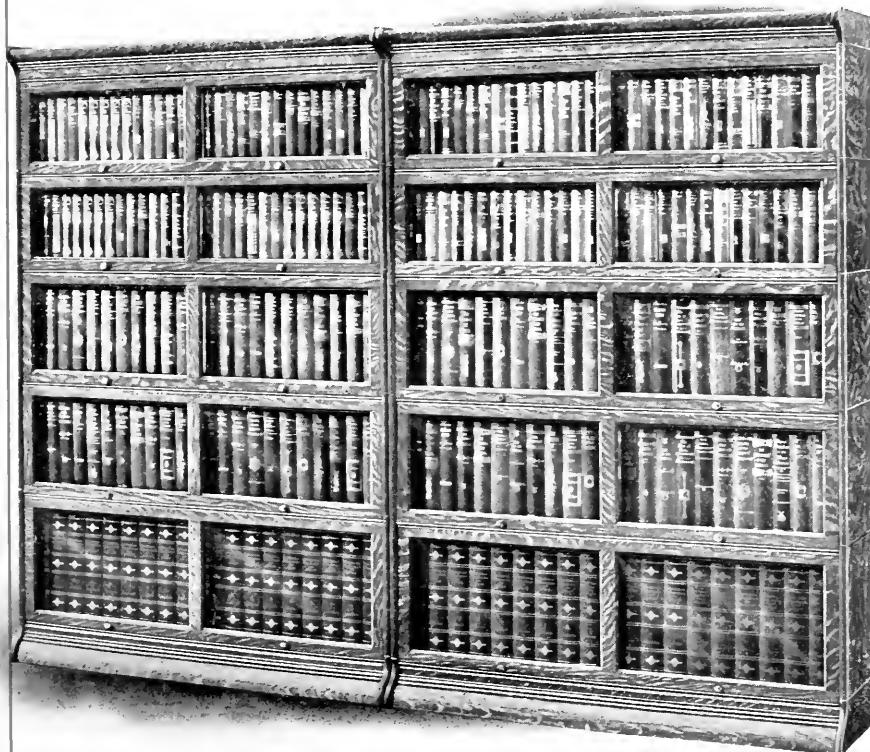
To more clearly understand the economy of our large units, the list prices of the two stacks illustrated below is \$75.00, while the list price of three stacks of the same height Standard units to accommodate the same number of volumes is \$84.60.

This same ratio of saving is made on all libraries requiring more than one stack of Standard units. For Lawyers, Court Houses and School libraries, it is particularly adapted. The shelves in our large units **cannot sag** as they are supported by the backs, and we **guarantee them to give satisfaction in every detail.**

**Leaded Glass Doors—all Heights.**

For three-quarter length units, add to list prices, \$2.00.

For large size units, add to list prices, \$3.00.



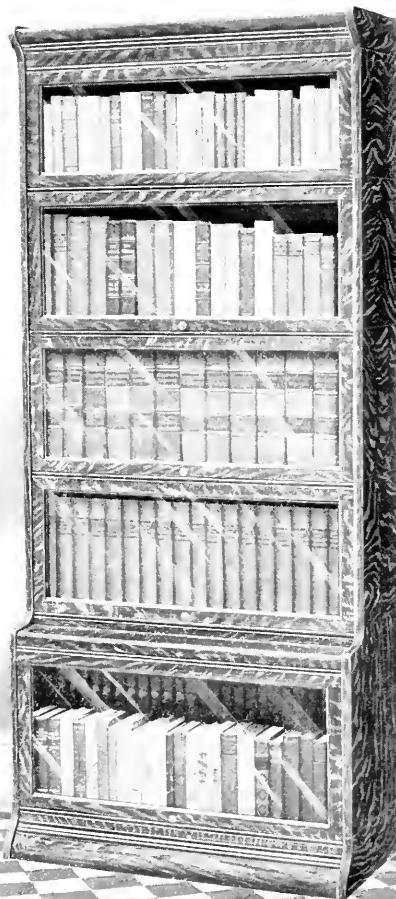
Two stacks large units have same capacity as three stacks standard size units.

**Occasionally  
a deep  
storage section  
may be  
wanted.**

Deep base  
with 14-inch  
reducing section.

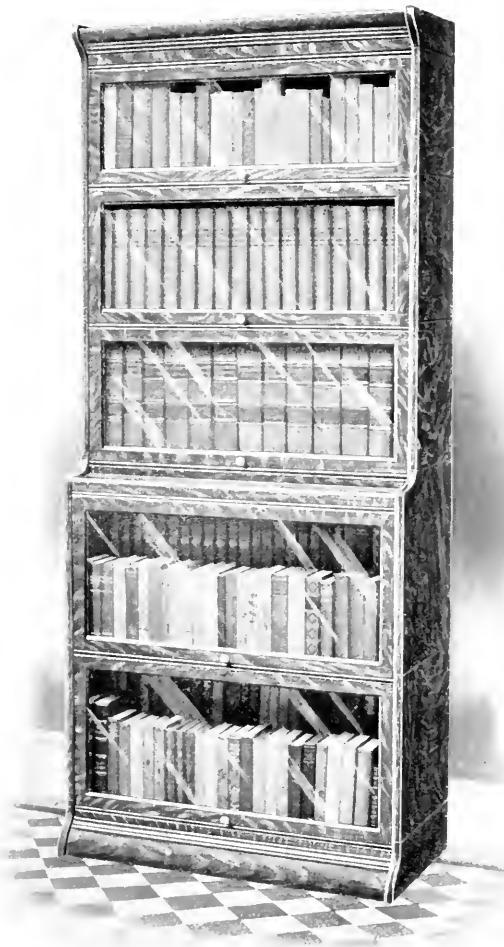
Any of our  
filing cabinet,  
or Standard  
sections will fit  
above the  
reducing section.

Back center shelf  
is removable  
if desired.



Deep base,  
regular 14-inch  
deep section  
and reducing  
section.

When regular  
14-inch deep  
section is used,  
reducing section  
must be used above.



## PLAIN OAK UNITS.

We are in position to offer the following Units in plain oak. They are the **Gunn construction** and system in every particular, and where a plain, substantial case at a low price is desired, will give perfect satisfaction.



Extreme height  $57\frac{1}{2}$  inches.  
List Price Complete, \$19.70.

### Inside Measurements of Plain Oak

Length,  $32\frac{1}{2}$  inches  
Depth,  $9\frac{1}{2}$  inches  
Height,  $9\frac{1}{4}$  inches and  $11\frac{1}{4}$  inches  
When door is horizontal.

**Be careful**  
to mention  
**PLAIN OAK**  
when ordering  
above units.

Top  
List, \$2.25.

$9\frac{1}{4}$  high  
Book Section  
List, \$3.60.

$9\frac{1}{4}$  high  
Book Section  
List, \$3.60.

$11\frac{1}{4}$  high  
Book Section  
List, \$4.00.

$11\frac{1}{4}$  high  
Book Section  
List, \$4.00.

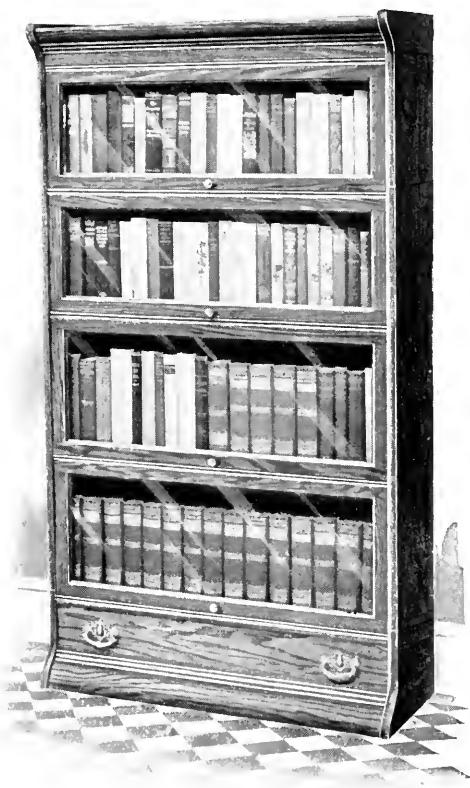
Base  
List, \$2.25.

See opposite page  
for larger Plain Oak units.  
Golden Oak,  
Rubbed and Polished  
or Weathered Oak Finish.



Extreme height,  $44\frac{1}{4}$  inches.  
List Price Complete, \$15.70.

## PLAIN OAK UNITS.



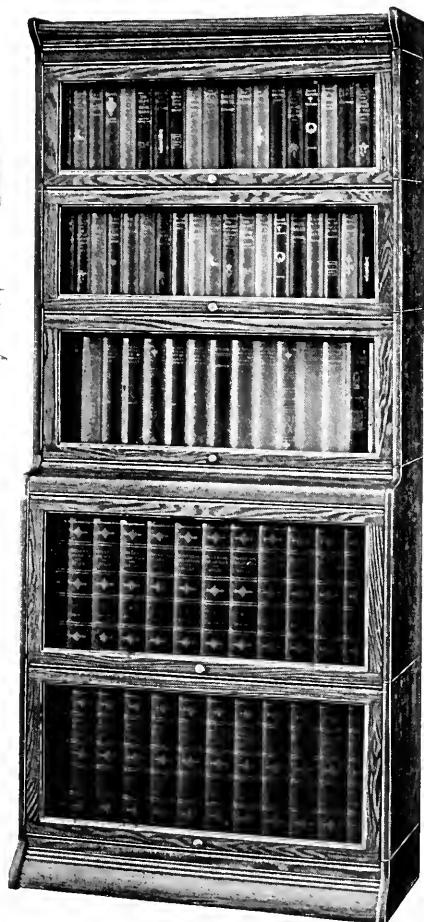
High base with long drawer.  
List Price, \$4.75.

Reducing Section  
Depth, 12½ in.  
Height, 13¼ in.  
List, \$5.40.

Deep Section  
Depth, 12½ in.  
Height, 13¼ in.  
List, \$4.90.

Deep Base  
Depth, 12½ in.  
List, \$2.40.

**NOTE** — Plain Oak Units  
are not interchangeable  
with Quartered Oak  
Units in the  
“GUNN” System.



## HOW TO ORDER.

We maintain agencies with reputable dealers in nearly every town.

If Gunn sectional units are not on sale in your town we will ship direct from the factory. When ordering direct observe carefully the following:

Tops and bases are designated as top section and base section.

For books 9 inches high or less, order  $9\frac{1}{4}$  in. book sections.

For books  $9\frac{1}{4}$  to 11 inches high, order  $11\frac{1}{4}$  inch book sections.

For books  $11\frac{1}{4}$  to 13 inches high, order  $13\frac{1}{4}$  inch book sections.

State plainly finish desired; if in Oak, whether Golden, Weathered, Flemish, Fumed or other finish. Mahogany, whether light or dark to match other furniture. Birch, whether natural or imitation Mahogany. (Send for samples.)

If section is wanted to join on side of Ladies' Desk Section, order  $13\frac{1}{4}$  inch book section, or on side of four drawer section,  $11\frac{1}{4}$  inch section. (See diagram of lengths, page 32.)

Special finish takes about 30 days to complete. See price list by sections on opposite page, and insert, for prices of stacks as illustrated.

Credit extended only to dealers.

THE GUNN FURNITURE CO.,  
Grand Rapids, Mich.

# Price List of Standard "Gunn" Units

For List Prices Plain Oak Units see pages 20 and 21.

For List Prices  $\frac{3}{4}$  and Large Units see pages 16 and 17.

Rubbed and Polished Finish.

INSIDE MEASUREMENTS WITH GLASS DOOR HORIZONTAL	Length Inches	Depth Inches	Height Inches	Quartered Oak, Golden or Weathered Finish	Mahogany Panled Ends	Birch, Imitation Mahogany
Book Section, with door, Standard	32 $\frac{1}{2}$	10 $\frac{1}{2}$	9 $\frac{1}{4}$	\$ 4 15	\$ 5 50	\$ 4 15
Book Section, with door, Standard	32 $\frac{1}{2}$	10 $\frac{1}{2}$	11 $\frac{1}{4}$	4 50	6 00	4 50
Book Section, with door, Standard	32 $\frac{1}{2}$	10 $\frac{1}{2}$	13 $\frac{1}{4}$	5 25	7 00	5 25
Top Section (Plain) Standard	-----	-----	-----	3 00	4 00	3 00
Top Section (Fancy) Standard	-----	-----	-----	5 00	6 50	5 00
Base Section, Standard	-----	-----	-----	2 65	3 50	2 65
High Base with Long Drawer <small>(See page 9.)</small>	-----	-----	-----	6 50	8 75	6 50
Book Sections without doors (all sizes) <small>(See page 30.)</small>	-----	-----	-----	3 00	4 00	3 00
Four Drawer Section <small>(See page 13.)</small>	-----	-----	-----	10 00	13 50	10 00
Desk Section (See pages 12 and 13)	-----	-----	-----	14 00	18 00	14 00
Music Section (See page 10)	-----	-----	-----	14 00	18 00	
Extra Deep Sections <small>(See pages 18 and 19 for illustrations.)</small>	-----	-----	-----			
Regular Book Section <small>(See page 19 for illustration.)</small>	32 $\frac{1}{2}$	14	13 $\frac{1}{4}$	6 00	-----	6 00
Reducing Book Section <small>(See pages 18 and 19 for illustrations.)</small>	32 $\frac{1}{2}$	14	13 $\frac{1}{4}$	6 50	-----	6 50
Deep Base for 14-inch Sections <small>(See page 19 for illustration.)</small>	-----	-----	-----	3 00	-----	3 00

The extreme outside length of all above Units is 34 $\frac{1}{4}$  inches.

For leaded glass doors (all above sizes) add \$2.50 to list prices.

Paneled doors (all sizes) add 75 cts. to list prices.

Narrow tops and bases same list as regular.

Approximate weight, boxed, 23 lbs. per section.

Pages 24, 25, 26 and 27 for Filing Devices and prices.

Pages 18 and 19 for Extra Deep Sections.

Page 27 for Disc Phonograph Record Sections.

Page 28 for New Mission Gunn Sections.

**Terms**—Net cash 60 days: 1 per cent. 10 days. We pay the freight to points in eastern and middle states.

A proper freight allowance made to far-away points.

**NOTE**—A flat keyed Yale lock can be furnished on any section with door at 50 cents added to list prices.

## GUNN FILING DEVICES.

The Simple and non-confusing "GUNN" system has been extended to a most complete line of Filing Devices.

Sizes of  
Inside  
Drawers

$4\frac{3}{8}$   
 $10\frac{1}{2}$   
11

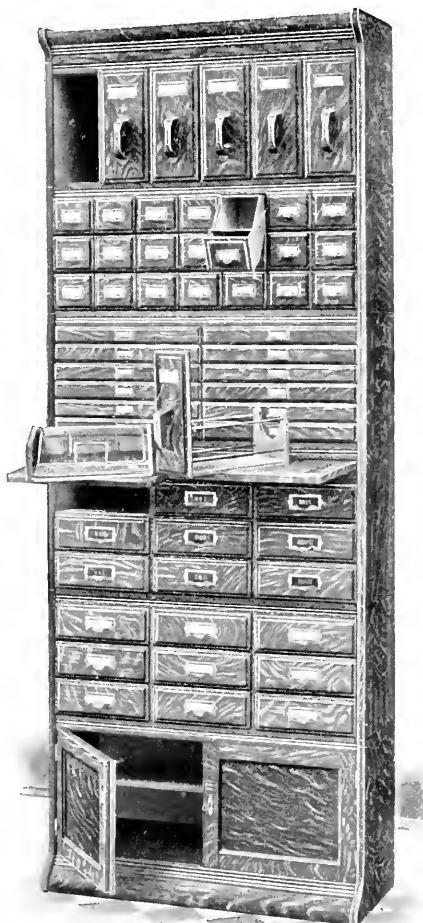
4  
 $10\frac{1}{2}$   
 $3\frac{3}{8}$

$13\frac{1}{8}$   
11  
 $1\frac{1}{4}$

$10\frac{3}{16}$   
 $11\frac{1}{4}$   
 $3\frac{1}{4}$

$10\frac{1}{8}$   
 $11\frac{3}{8}$   
 $3\frac{3}{8}$

$32\frac{1}{2}$   
 $10\frac{1}{2}$   
 $13\frac{3}{8}$



### Top Section

List Price, \$3.00.

### Document Section

6 Files  
List Price, \$15.00.

### Pigeonhole Section

21 drop-away front boxes  
List Price, \$16.80.

### Legal Blank Section

12 drawers  
List Price, \$12.00.

### Slide Section

2 leaves  
List Price, \$4.00.

### Letter File Section

9 letter files  
List Price, \$14.40.

### Catalogue Section

9 regular drawers  
List Price, \$11.70.

### Storage Section

and base combined,  
panel door  
List Price, \$10.00.

Standard Tops, Bases and Book Sections fit with above Cabinets.

## GUNN FILING DEVICES

Encourage system and provide a place for every record where it will remain accessible at all times and until it becomes useless.



**Top Section**  
List Price \$3.00.

**Section E**  
6 letter file drawers  
4 legal blank drawers  
List Price, \$13.60.

**Section D**  
4 document drawers  
3 card index drawers  
3 pigeonhole boxes  
List Price, \$18.00.

**Section C**  
3 letter file drawers  
3 card index drawers  
6 legal blank drawers  
List Price, \$14.40.

**Slide Section**  
2 leaves  
List Price, \$4.00.

**Section B**  
6 letter file drawers  
5 card index drawers  
List Price, \$15.60.

**Section A**  
6 letter file drawers  
7 pigeonhole boxes  
List Price, \$15.20.

**Base Section**  
List Price, \$2.65.

### Inside Sizes of Drawers.

Legal Blank Drawer	$14\frac{3}{8}$ }	Card Index Drawer	$3\frac{1}{2}$ }
Letter File Drawer	$10\frac{3}{8}$ }	Pigeon- hole Drawer	$4$ }
	$11\frac{1}{4}$ }		$10\frac{1}{2}$ }
	$3\frac{1}{4}$ }		$3\frac{3}{8}$ }
		Document Drawer	$4\frac{3}{8}$ } $10\frac{1}{2}$ } $11$ }

## GUNN VERTICAL FILING SYSTEM

### Quartered Oak Only.

Each unit complete in itself. Designed for filing letters on edge  
in folders and between indexed guides.

Additional  
Vertical File  
Equipment  
40 Alphabetical  
Div. with  
Guides at \$1.50  
List  
Num. Div.  
Same as Above  
80 Alphabetical  
Div. with  
Guides at \$3.00  
List.



**Top Section**  
List Price, \$3.00.

**Card Index Section**  
15 drawers, taking  
3 x 5 inch cards.  
List Price, without  
cards, \$18.00.

**Legal Blank Section**  
12 drawers  
List Price, \$12.00.

**Slide Section**  
2 leaves  
List Price, \$4.00.

**Reducing Vertical  
File Section**, with  
guides and folders  
List Price, \$16.50.

**Deep Vertical  
File Section**  
with guides and  
folders  
List Price, \$15.00.

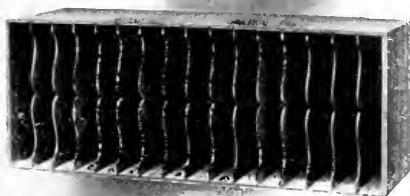
**Deep Base Section**  
List Price, \$3.00.

Our regular equipment for single unit Vertical File, is a set of 40 alphabetical divisions and 40 folders printed in duplicate. Regular equipment for **two unit use** is 80 sub-divisions of the alphabet extending over three drawers, and one drawer arranged for numerical filing containing 20 guides and 200 folders.

In the Numerical System each correspondent is given a number and the folder contains only his letters. This enables quick reference to your more important firms, general correspondence being filed in the alphabetical drawers.

Capacity of each Drawer File 2000 letters; of complete Two Drawer Section, 4000 letters.

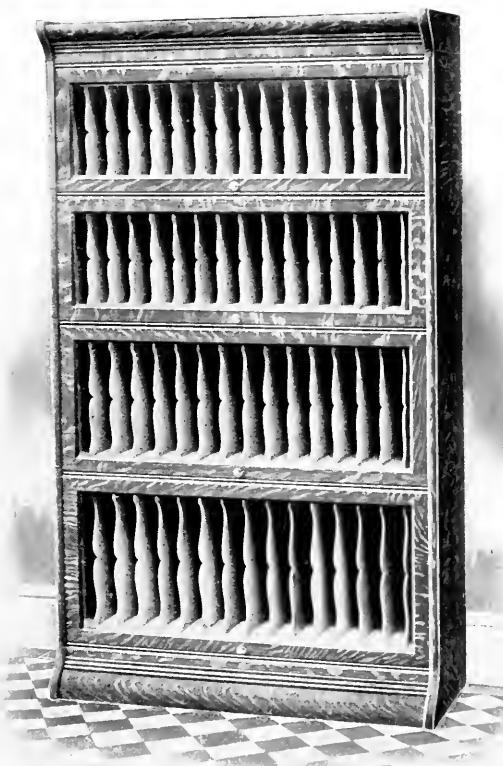
## GUNN ADJUSTABLE FILE CASE.



To be  
used  
in  
any  
of  
Gunn  
Standard  
Sections.  
 $9\frac{1}{4}$ - $11\frac{1}{4}$ - $13\frac{1}{4}$   
inches.

List Price, \$3.00  
all sizes.

A good  
Catalogue File  
or suitable storage  
for Disc Phonograph  
Records.



Partitions are removable.

For 7 and 8 inch Disc Records, order	$9\frac{1}{4}$ inch Sections.	
For 10	" " "	" " "
For 12	" " "	" " "

## "GUNN" MISSION STYLE.

The new  
Mission effect  
as applied  
to the  
Gunn  
Improved  
Sectional  
System.  
No iron  
bands  
are used  
in creating  
this  
artistic  
effect.

The solid  
appearance  
is retained  
as well  
as the

Non-Binding  
Roller Bearing  
Removable  
Door, all  
of which  
features are  
exclusive and  
(patented) in  
the Gunn  
construction.

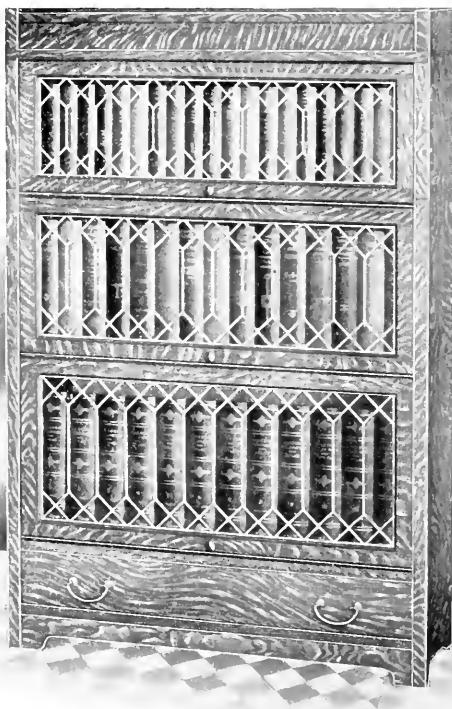
**Top Section**  
List Price,  
Qtd. Oak \$3.00

**Book Section**  
 $9\frac{1}{4}$  inch.  
List Price,  
Qtd. Oak \$6.65

**Book Section**  
 $11\frac{1}{4}$  inch  
List Price,  
Qtd. Oak \$7.00

**Book Section**  
 $13\frac{1}{4}$  inch  
List Price,  
Qtd. Oak \$7.75

**Base Section**  
Long drawer.  
List Price,  
Qtd. Oak \$6.50



Extreme Height  $53\frac{1}{8}$  inches.  
List Price Complete, \$30.90, Only in Oak.  
Mission Style. Furnished all Finishes, and with  
Leaded Glass Doors.

Don't fail to designate Mission Style  
when ordering from above.

Compare above prices with other makes.

The unlimited combinations of the "Gunn" system admit of ornamental arrangement in any room. Mitered and circle corner effect.

This is **only** obtainable in the "Gunn" system.

Several stacks may be joined in the "Gunn" system without complicated attachments.

Mitered and circle tops and bases same price as regular. Circle book sections, \$3.00 list, all sizes.



Joining Stacks.  
Back View.



Circle Sections

Mitered Sections      Circle Sections

## **Combination Filing Cabinet.**

Desirable sections whenever shelving of any description is desired.

Indices for Gunn letter File section (see page 24) furnished.

List Price  
Per Dozen, \$3.00.

Transfer Cases as shown in illustration  
List Price  
Per Dozen, \$3.50.



### **Open Front Sections, Quartered Oak.**

Inside Measurements

Length,  $32\frac{1}{2}$  inches. Depth,  $11\frac{1}{2}$  inches. Height,  $10\frac{1}{2}$  inches. Price, \$3.00  
Length,  $32\frac{1}{2}$  inches. Depth,  $11\frac{1}{2}$  inches. Height,  $12\frac{1}{2}$  inches. Price, \$3.00  
Length,  $32\frac{1}{2}$  inches. Depth,  $11\frac{1}{2}$  inches. Height,  $14\frac{1}{2}$  inches. Price, \$3.00  
Base Section, \$2.65. Top Section, \$3.00.

### **Open Front Sections, Plain Oak.**

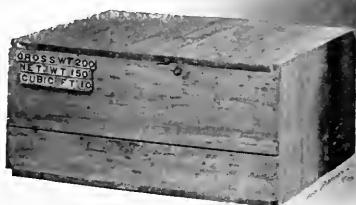
Inside Measurements.

Length,  $32\frac{1}{2}$  inches. Depth,  $9\frac{1}{2}$  inches. Height,  $10\frac{1}{2}$  inches. Price, \$2.50  
Length,  $32\frac{1}{2}$  inches. Depth,  $9\frac{1}{2}$  inches. Height,  $12\frac{1}{2}$  inches. Price, \$2.50  
Base Section, \$2.25. Top Section, \$2.25.

The  
exportation  
of our  
sectional book-cases  
and  
filing cabinets  
is an  
important  
factor in  
our business.

Years of experience  
have taught us how to  
pack to insure  
safe arrival.

If desired, we furnish  
through bills of lading  
to destination and  
attend to insurance.  
Name of vessel and  
date of sailing always  
furnished customers.



Cable Address  
**GUNN, Grand Rapids,**  
**W. U. T. and A. B. C.**  
**Codes.**

This cut shows a six-section case with top and base set up, and the same boxed K.-D., ready for shipment. This means a low freight rate, for instance, an ocean rate of 10s, per 40 cu. ft.=**8c.** per section, or 4 per cent. on the cost boxed f. o. b. New York.

<b>26 inches.</b>	<b>3/4 Section.</b>
\$26.10 List.	
<b>34 1/4 inches.</b>	<b>Standard Size Section.</b>
\$28.20 List.	
<b>50 3/8 inches.</b>	<b>Large Size Section.</b>
\$37.50 List.	
<b>60 1/4 inches.</b>	<b>Standard Section.</b>
\$54.30 List.	
<b>68 1/8 inches.</b>	<b>Standard Section.</b>
\$56.40 List.	
<b>76 3/8 inches.</b>	<b>Large Size Section.</b>
\$63.60 List.	
<b>84 5/8 inches.</b>	<b>Standard Section.</b>
\$55.70 List.	
<b>94 1/8 inches.</b>	<b>Standard Section.</b>
\$82.50 List.	
<b>100 1/4 inches.</b>	<b>Large Size Section.</b>
\$75.00 List.	
<b>102 3/4 inches.</b>	<b>Standard Section.</b>
\$84.60 List.	
<b>110 5/8 inches</b>	<b>Large Size Section.</b>
\$91.80 List.	

The accompanying diagrams will assist you to determine the various stacks (or tiers) to order to fill any given wall space.

Our records show a very popular height for stacks to be, five glass door sections; comprising one 13 1/4 in. high, two 11 1/4 in. high, and two 9 1/4 in. high with top and base.

The list prices given are based on each stack to contain the above units made of

selected Quartered White Oak in any finish desired.

Extreme height of stacks listed is 73 inches. (See pages 16 and 17). Bear in mind all of these units are 10 1/2 in. deep (inside measurement) and that your book-case has, therefore, the handsome and uniform front appearance, doing away with the step-ladder effect and dust collecting ledges where units are stacked up comprising a variety of depths.

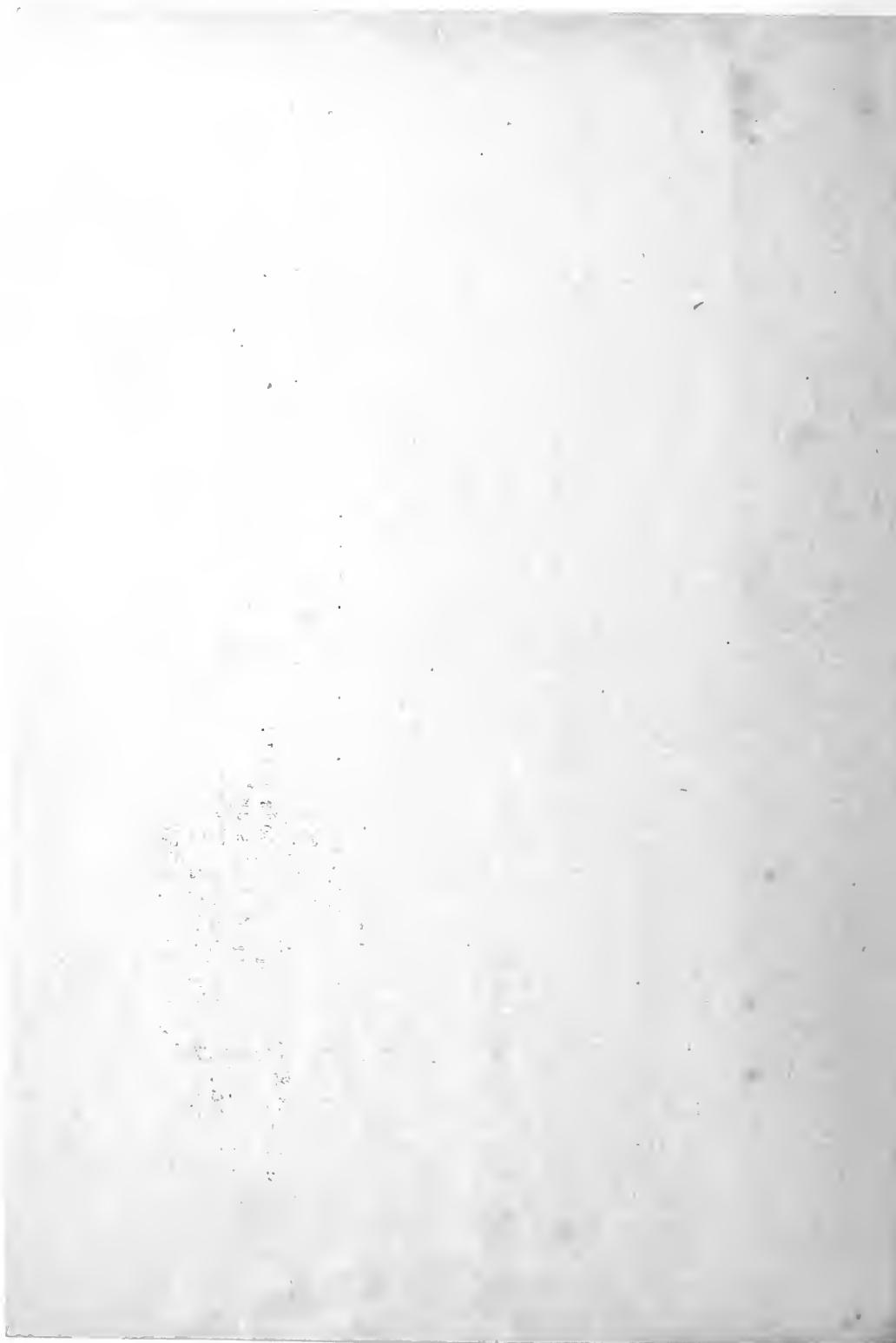
For List Prices of Three-Quarter and Large Units (see pages 16 and 17).

**"You don't get done when you buy a Gunn."**

# Book Cases Illustrated In Catalogue

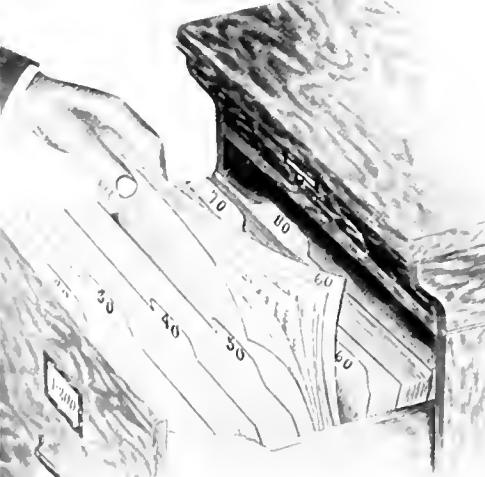
Are Made Up of the Following Sections or Units.

			LIST PRICES COMPLETE
	Extreme Height	Oak or Birch Panelled Ends	Mahogany
Page 2, Upper—One Top, one Base, one $9\frac{1}{4}$	• • • • •	• • • • •	\$ 9.80
Page 2, Lower—One Top, one Base, one $11\frac{1}{4}$ , one $9\frac{1}{4}$	• • • • •	19 $\frac{3}{4}$ in. 33 in.	\$ 13.00 19.00
Page 7—One Top, one Base, one $9\frac{1}{4}$ , one $11\frac{1}{4}$ , one $13\frac{1}{4}$	• • • • •	48 $\frac{1}{4}$ in.	14.30 19.55
Page 8—One Top, one Base, one $13\frac{1}{4}$ , two $11\frac{1}{4}$ , one $9\frac{1}{4}$	• • • • •	61 $\frac{1}{2}$ in.	26.00 24.05
Page 9—One Top, one Long Drawer Base, two $11\frac{1}{4}$ , two $9\frac{1}{4}$	• • • • •	62 $\frac{1}{2}$ in.	32.00 26.80
Page 11—One Top, one Long Drawer Base, two $11\frac{1}{4}$ , with Leaded glass doors, two $9\frac{1}{4}$ with Leaded glass doors	• • • • •	62 $\frac{1}{2}$ in.	35.75 36.80
Page 12—One Top, one Base, one $11\frac{1}{4}$ , one Desk Section, one $9\frac{1}{4}$ , one $11\frac{1}{4}$	• • • • •	61 $\frac{1}{2}$ in.	45.75 32.80
Page 13—One Top, one Base, one $9\frac{1}{4}$ with Leaded glass door, one Desk Section, one $9\frac{1}{4}$ with Leaded glass door, one 4 Drawer Section	• • • • •	61 $\frac{1}{2}$ in.	43.00 42.95
Page 14—One Fancy Top, one Base, $2\frac{9}{16}$ with Leaded glass doors, one $11\frac{1}{4}$ with Leaded glass door, one 4 Drawer Section	• • • • •	59 $\frac{3}{4}$ in.	55.00 37.95
Page 15—One Fancy Top, one Base, one $9\frac{1}{4}$ with Leaded glass doors, one $11\frac{1}{4}$ , one $13\frac{1}{4}$	• • • • •	63 $\frac{1}{2}$ in.	48.00 28.20
Page 18—One Top, one Deep Base, one $9\frac{1}{4}$ , two $11\frac{1}{4}$ , one $13\frac{1}{4}$ one Reducing Section	• • • • •	61 $\frac{1}{2}$ in.	36.50 30.90
Page 19—One Top, one Deep Base, one $9\frac{1}{4}$ , two $11\frac{1}{4}$ , one Reducing Section, one Deep Section	• • • • •	76 $\frac{3}{4}$ in.	31.65 76 $\frac{3}{4}$ in.
All Oak goods are made of Selected Quartered White Oak Stock, and finished in Standard Golden or Weathered Oak Color. Birch goods are finished Imitation Mahogany same price as Oak. Solid Mahogany goods have panelled ends and extra finish. All goods have rubbed and polished finish.			
For sizes and piece price list, see Catalogue page 23.			
See pages 20 and 21 for Plain Oak Units and Prices.			
See pages 16 and 17 for $\frac{3}{4}$ length and Large Size Units and Prices.			
GUNN FURNITURE CO., Grand Rapids, Mich.			



cor-  
re-  
spon-  
ce, one to  
orders, and  
another to eval-

A  
Four  
Draw-  
er  
File



Securing  
a Folder  
Containing  
Correspondence

spondence. A card is also made out when filing alphabetically, but the file number omitted. When letters are transferred to the numerical system, the number of folder is inserted.

Thus, if an index card does not contain the file number, the letter must be in the alphabetical arrangement.

A perusal of the principal features of the "Perfection" Vertical System of Filing cannot fail to convince anyone but that it possesses all the points of superiority required in a file, and is so far in advance of the "flat sheet" method as to make that system an unnecessary expense.

**Quick Reference.** All of the correspondence of any concern can be withdrawn at one time without any sorting whatever, and means a saving of the manager's or corresponding clerk's time, which is valuable. But a moment's notice of the index is required to obtain the number of folder desired, and a clerk will soon memorize the numbers, so that reference to the index need seldom be made. The letters are all filed in the order received, the latest ones meeting the eye first. With the "flat sheet" arrangement all the letters in one division are jumbled together, and must be sorted to secure the ones desired.

**Correspondence Together.** All the correspondence of the same concern, whether signed personally or with the firm name, is filed in the same folder. Cards are made out in the name of the writer when the firm name is not signed, but having the same file number as the card containing the firm name. Postal cards are not lost in the folders.

**Accuracy.** With the numerical system it is next to impossible for a clerk to make a mistake in filing. Numbers cannot easily be confused, one and ten thousand being as distinct as one and two; and there is no limit to filing space. Mistakes are a common fault of the "flat sheet" file, and as the amount of correspondence increases, the more difficult becomes the matter of filing. Each time the filing space is increased the old file must be discarded and replaced with a larger one, and each increase of the alphabetical arrangement makes the matter of filing more complicated and liable to errors. A great deal of time is wasted and considerable annoyance caused in looking for "lost" letters.

**Copy-Books Discarded.** Carbon copies are made and filed with the letters received, so that when reference to a letter is made, the answer is also in hand. When looking up the correspondence, the clerk places the file number on the letter received, and the stenographer noting this number places it on the letter being written, so it is duplicated on the copy and both are filed together. If letters are copied by roller process, the



"Top"  
Section

same rule applies. Copies of *first* letters are filed in the regular way, the same as when a letter has been received. Copy-books are inconvenient. The one dictating must go to a table where copy-books are kept and look up the correspondence. Blurred copies are hard to read. Letters are *dealt* for mailing while being copied.

**Easy Reference.** Correspondence or matter pertaining to any subject can be indexed in a number of different ways. Cards are made out by name, subject, or any other way. One folder is devoted to each concern or subject and contains *all* the matter relating to it. The different index cards bear the *same* file number. The index drawer will accommodate 2,500 cards—more than enough to index each folder twice (by name and subject) when drawers are four high, making a double or "cross" index.

**Greater Capacity.** Double the amount of matter can be filed in a vertical drawer than in a cabinet of equal dimensions where a number of small drawers are used, one vertical drawer being equal to ten small ones. Unused space is taken up by compressors, extra drawer bottoms and divisions between the drawers, in "flat sheet" files.

**Alphabetical Divisions.** For filing transient correspondence alphabetical sets of 40, 120 and 240 divisions are used. These consist of guides and folders printed in duplicate, one folder being placed in front of each guide, securing the benefits of the vertical system and keeping the matter filed in good condition.

If your correspondence is *largely* of a transient nature, that is, if the same correspondent is seldom heard from and you have comparatively few regular customers, it will be advisable to reverse the arrangement of your file. For instance, in a four-



drawer file two drawers might be arranged alphabetically and two drawers numerically, or, three drawers arranged alphabetically and one drawer numerically.

If your correspondence is *entirely* of a transient nature, a straight alphabetical arrangement will best meet your requirements. The right size set of alphabetical guides and folders are used, the printed folders being used for filing single letters, requests for catalogs, prices etc. Additional blank folders are used for correspondents from whom a second letter has been received, the name being written on the top edge of folder, and these, in addition to the printed folders, are filed in alphabetical order in front of the proper guide.

**Geographical Filing.** In many lines of business, principally wholesale houses and manufacturing concerns, it is preferable to handle the correspondence on a territorial basis. The folders in the file are divided by guides for the states or any specified territory, and the folders are further sub-divided by town or county guides. Concerns having but one correspondent in each city or town, may use the names of such correspondents instead of the names of towns and file in the regular alphabetical way.

**Double Folders.** A double folder having two compartments, one for correspondence and the other for orders, invoices, credit reports or other matter is made. With this folder is afforded the extra advantage of referring to the above mentioned items at the time the correspondence is in hand and can be used very advantageously where the correspondence with each concern is not too heavy and the business not so extensive as to require separate drawers or cabinets.

**Triple Folders.** A folder having three compartments is also used where a more minute division of contents is required. One compartment is devoted to



it reports or in  
voices, or for  
any other purpose desired, and is a most practical arrangement. This folder saves valuable time used in sorting when referring to contents. We are the exclusive manufacturers of "Double" and "Triple" folders.

**Order Filing.** Orders may be filed either numerically or alphabetically the same as correspondence and in the same general way, full description of which is given for correspondence filing. Numerical filing is preferable, as there is no limit to the numbers that may be used. The folders for orders should be numbered in *duplicate* of the folders for letters, and but one index card used for both purposes for each concern. See "Double" and "Triple" folders for filing orders with letters.

**Invoice Filing.** Concerns whose offices are equipped with the most improved labor-saving systems and devices, appreciate the "Perfection" Files in caring for invoices. For unpaid invoices, a set of monthly (Jan-Dec) guides are used. Before each monthly guide is placed a set of daily (1-31) guides. The invoices are filed ahead on the dates they become due, and with this system in operation, discounts may always be saved. The accounts may be posted from the invoices direct to the ledger, the folio number being placed on the invoice as a means of easily referring to the account. Paid invoices are filed numerically, and, like correspondence, all the bills of one concern are brought into one folder, kept in order by date, and are quickly and easily referred to. Paid invoices may also be filed alphabetically if desired. See "Double" and "Triple" folders for filing paid invoices.

**Credit Report Filing.**

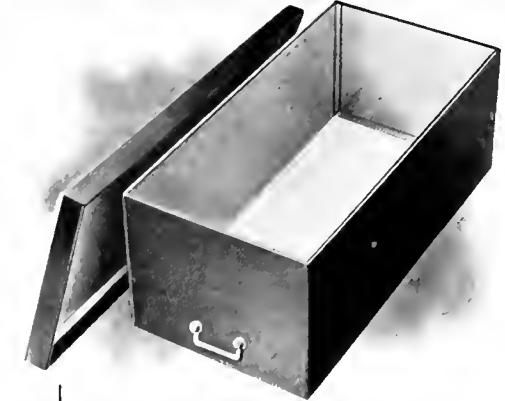
With nearly every commercial house, it is necessary that all the information available and in detail be kept concerning a customer's standing, rating, etc., that the credit man may intelligently pass upon a customer's order and the proper amount of credit to allow. This is best served for by using our "Double" or "Triple" folders, and the matter relating to credit filed in connection with the correspondence.

**Catalog and Price Sheet Filing.**

For catalog and price sheet filing, the numerical system is conceded to be the best. Numbered guides and folders are arranged in the file drawers the same as for correspondence. An index card is made out in the name of the concern issuing the catalog or price sheet. Additional cards are made out giving the names of the principal subjects treated and which are frequently referred to, but having the same file number as the card bearing the firms' name, making a "cross" index, the same as for letters, noted under head of "Easy Reference." Cards



Base'  
Section



made out according to subject may refer to several folders containing catalogs from different concerns on one subject. The folders keep each concern's catalogs, price sheets, circulars and quotations — from a postal card up — safely together and easily referred to. The file drawers being 10 inches high and 12 inches wide, will accommodate any but a very large size catalog. Each drawer of a "Perfection" File is equal to ten box files.

**Document Filing.** A new and radical departure in document filing, but one that has found great favor, is obtained by the use of our files and system. A partition is placed in one of our vertical file drawers extending from front to back, making two compartments. Numbered guides are used the same as for correspondence. Each compartment will receive envelopes or papers 5 $\frac{1}{2}$  inches wide up to 10 inches high if necessary, and are held in an upright position by an adjustable follower block. An advantage of this form of document filing is, that documents and letters may be kept in the same cabinet; also, that the system, as well as filing space can be added to when required, a very valuable feature. Document filing can also be done alphabetically. Each drawer will hold as much as four single document file drawers.

**Other Uses.** The application of the "Perfection" Sectional Vertical File is not confined to correspondence, orders, invoices, etc., but is equally practicable in a score of other branches where *immediate* reference to records and data is required, such as requisitions, vouchers, insurance and legal papers, draughting designs, tariff sheets, freight receipts, commercial photographs and papers of every description.

The "Perfection" Sectional Vertical Files represent the very best in every detail of material, design, mechanism, construction, workmanship and finish. If unsatisfactory in any point whatever, return the file at our expense, and amount paid will be promptly refunded.

**Material.** The material entering into the construction of the "Perfection" Sectional Vertical Files is thoroughly kiln-dried, quarter-sawn white oak, selected for choice grain effects. We can also furnish "Perfection" Files made in genuine mahogany, weathered oak, Flemish oak, or any wood or finish desired, to match up office furniture. Prices given on request.

**Construction.** Next to the vertical system, our strongest claim for the "Perfection" Files is *sectional* construction. They are easily moved through narrow doorways, and can be quickly removed in case of fire. Only enough drawers to accommodate your *present* correspondence is required, and others can be added as business necessitates. This feature alone is worthy of the serious consideration of anyone about to purchase a file or replace an old one. The "Perfection" is the *only* file made on the *unit* system and of *sectional* construction; one drawer can be added as easily as a dozen, and vice versa. Each and every part is made and put together by skilled workmen. All corners are strongly reinforced. No out-of-date panels to break open or gather dust. The suspension slides support each drawer when withdrawn at full length leaving the hands free, so that contents in back of drawer are as accessible as those in front.

**Finish.** The entire surface of every section is given our best five coat golden oak finish, piano polish.

**Trimmings.** All exposed trimmings are of solid brass (not plated metal). Each label holder is fitted with a black label, lettered in gold.

**Mechanical Features.** Roller bearings, on which each drawer moves, is an *exclusive* feature of the "Perfection," and can only be *secured in our file*. All friction is prevented, causing the drawers to run easily — even when full of correspondence. This feature will be readily appreciated by anyone who has taken hold of a drawer of the ordinary kind which drag. Both the correspondence and the index drawers are fitted with an adjustable follower block for keeping the contents in an upright position. It operates on a rod, is rigid and will not turn or twist, as is the case with some others.

**Number of Drawers Required.** To ascertain the number of drawers required to hold your correspondence for one year, divide the average number of letters, bills, papers, etc., received each day by twenty. Thus, if you receive an average of forty papers per day, you will require a two-drawer file; if your papers average eighty per day, you will require a four-drawer file. If the papers you receive average but twenty

per day, a one-drawer file will accommodate your correspondence. It is advisable to make a small allowance for increased amount of correspondence. Do not underestimate your requirements.

**Outside Dimensions.** The outside dimensions of a one-drawer file when set up for use, are as follows: Height, 18 inches; width 15 inches; depth, 21 inches. The drawers are built up four high, when another tier is started. A four-drawer file is 31 inches high.

**How to Transfer.** In transferring the contents of file, the correspondence remains in the folders, and new folders numbered the same as the old ones, are used. It is not necessary to transfer the guides with the folders, but if old correspondence is referred to frequently it is advisable to do so, as these make quick and easy reference. The contents of index drawer are not transferred, but if there are a number of cards containing the names of those with whom you do not anticipate any further correspondence, these can be filed under a separate index behind the regular or "live" index. Consequently, when a correspondent is given a number, that number is used indefinitely. It is preferable to transfer the contents of a file but once a year.

#### PRICES OF FILES, GUIDES, FOLDERS AND CARDS.

Vertical File, "top" and "base" sections (together)	\$ 6.00
Vertical File "correspondence" section	9.75
"Document file" section (2 compartments)	10.50
"Legal blank" section (7 drawers)	11.25
Index guides, 40-div., 45c; 80-div., 90c; 120-div., \$1.35; 160-div.,	1.65
Index cards, 25 $\frac{1}{2}$ inches, printed, per 1,000	3.00
Vertical File guides, blank, per 100, \$1.50; numbered, per 100	1.80
Vertical File folders, blank, per 1,000, \$7.50; numbered, per 1,000	9.00
Vertical File alphabetical guides and folders, printed in duplicate, 40-div., per set, \$1.80; 120-div., \$5.40; 210-div.,	10.80
For Double folders, blank, numbered or printed, add 60c per 100, for Triple folders, add \$1.00 per 100.	
Vertical File monthly (Jan.-Dec.) guides, per set	36
Vertical File daily (1-31) guides, per set	93
Document guides, numbered, per 100, \$1.30; printed, per 100	2.50
Document envelopes, blank, per 100, \$2.50, numbered, per 100	2.80
Vertical File transfer cases, each	1.90

**Complete One-Drawer File.** Arranged numerically (20 guides and 200 folders numbered), one set alphabetical divisions (40 guides and 40 folders printed in duplicate) for transient correspondence, and one set of 40 division guides and 400 cards for index (approximate capacity, 5,000 letters) . . . . . \$21.36

**Complete Two-Drawer File.** Arranged numerically (40 guides and 400 folders numbered), one set alphabetical divisions (40 guides and 40 folders printed in duplicate) for transient correspondence, and one set of 80-division guides and 600 cards for index (approximate capacity, 10,000 letters) . . . . . \$34.32

**Complete Three-Drawer File.** Two drawers arranged numerically, (40 guide cards and 400 folders numbered), one drawer arranged alphabetically for transient correspondence (120 guides and 120 folders printed in duplicate), and one set of 80-division guides and 800 cards for index (approximate capacity, 15,000 letters) . . . . . \$48.27

**Complete Four-Drawer File.** Three drawers arranged numerically (60 guides and 600 folders numbered), one drawer arranged alphabetically for transient correspondence (120 guides and 120 folders printed in duplicate), and one set of 120-division guides and 1000 cards for index (approximate capacity, 20,000 letters) . . . . . \$61.23

**Complete Eight-Drawer File.** Six drawers arranged numerically (120 guides and 1200 folders numbered), one set alphabetical divisions (240 guides and 240 folders printed in duplicate) and one set 160-division guides and 2000 cards for index (approximate capacity, 40,000 letters) . . . . . \$121.11

**Lawyer's Combination File.** One drawer arranged for correspondence (20 guides and 200 folders numbered, and one set 40-division alphabetical guides and folders) with capacity for 5000 letters, one document file section with 30 guides and 300 envelopes numbered, one legal blank section, one set 80-division guides and 800 cards for index . . . . . \$53.55

In one and two-drawer files, the alphabetical guides and folders are used in the same drawer with the numerical arrangement; in a three-drawer file and over, a separate drawer is devoted to the alphabetical divisions.

**Guarantee, Quality, Etc.** As all of our goods are produced at *first cost* of manufacture, we are enabled to sell the highest grade goods at *lowest prices*, quality considered. Our prices are not made attractive by using inferior material, employing unskilled workmen and sending out goods in a slip-shod manner. Nothing bordering to shoddy is permitted, and each and every article received from us will be found to be absolutely the *best*, and designed for years of service. Any article not *exactly* as represented by us, can be returned at *our expense* and we will send check for amount paid. (Goods made to order excepted.)

We Manufacture a Complete Line of  
**Office Desks**  
and Sectional Bookcases

**The Gunn Furniture Company**

Grand Rapids, Mich.,  
U. S. A.

# THE "PERFECTION"

## VERTICAL SYSTEM OF FILING

Letters, Orders, Invoices, Catalogs and Papers

Is a decided improvement over "flat sheet" files. With the "Perfection" Vertical System, more work can be accomplished with the greatest accuracy with the least labor and expense, than by any other method.

The "Perfection" Sectional Vertical Files are made up of a system of units. Each unit or section is *complete in itself*. The different sections are known as "base", "correspondence" and "top" sections, and these three make a complete one drawer file. To increase the filing capacity requires only the "correspondence" or intermediate section, and can be added without disarranging the system in the least. No extra investment or additional room is required to accommodate possible future business, and it never becomes useless on account of "limited capacity."

The "correspondence" section contains a drawer 10 inches high, 12 inches wide and 22 inches long (inside measurements), in which folders containing the matter filed are placed on edge between guide cards arranged at intervals of ten, and make *quick* reference to any folder. Each drawer requires 20 guides and 200 folders, and will accommodate approximately 5,000 letters.

Correspondence may be filed either alphabetically or numerically. The best results, however, are obtained by combining the two systems. The alphabetical divisions are used in caring for new or transient correspondence until it reaches sufficient volume, or, the writer is deemed a regular correspondent, when it is filed numerically. This is usually done when the third or fourth letter is received. Thus, the correspondence filed alphabetically is kept to a minimum.

With the numerical system, correspondence is filed by numbers exclusively; hence, there must be an index as a guide to the folders in which letters are filed, and this is most conveniently arranged in the "top" section, and without requiring additional room or the expense of a card cabinet. Each correspondent is given a numbered folder, and cards containing these numbers [see cut] are arranged a 1 pha-

betically in the index drawer, while it serves as a "key" to the corre-

Referring to  
Index



# What the "Man with a Gunn" Says

## REGARDING THE PEERLESS GUNN SECTIONAL BOOK CASES

**OUR CLAIM:** A sectional system that is not confusing, and has all the outward appearance of a solid piece of furniture—No unsightly iron bands to disturb the artistic effects. Cabinet work and finish best of Grand Rapids production. Removable, anti-friction doors; valuable books not soiled when cleaning the glass. The only sectional book case having these features.

**OUR GUARANTEE:** Complete satisfaction in every detail or your money back.

**OUR REFERENCES.** Dun, Bradstreets or any Bank in Grand Rapids.

Read the Following Culled from Hundreds of Endorsements,  
from Users of the "Gunn System"

Stonington, Conn., Jan. 12, '05

The Gunn Sectional Bookcases have arrived in satisfactory condition—cannot find a flaw in construction and finish. The most perfect goods I have on the floor. Can't be beat.

Very cordially yours,

HENRY A. MULLER  
Furniture dealer

Defiance, O., Jan. 24, 1905

I can say with great pleasure, I am pleased with the Gunn Sectional Bookcases purchased thru your agents. My books are completely protected against dust and I can build it up to suit my library.

Yours respectfully,

REV. F. A. KIESS

University of Illinois, Jan. 7, 1905.

I am glad to say that the 12 complete sets of the Gunn Sectional Filing Cases and Book Cases bought some three years ago for the experiment station have given most excellent satisfaction.

Very truly,

E. DAVENPORT, Dean

East Lake Mich., Nov. 16, 1904.

I have used a good many of your bookcases and find them all right

HENRY W. CAREY.

Toledo, Ohio, Jan. 5, 1905

It affords us great pleasure to add our testimony in commanding the Gunn System of Sectional Bookcases. We find that the cases are satisfactory in every way, and are all we could ask, and more than you claim for them. We heartily recommend this make.

Yours very truly,

SUMMER & TUCKER  
Attorneys.

Akron, O., Jan. 25, 1905

The Gunn Sectional Bookcase is not only convenient but a handsome piece of furniture, and cannot but be appreciated by every lover of books. No library is complete without one, and we certainly would not try to get along without it.

H. H. JOHNSON,

Editor Akron Beacon Journal.

San Diego, Cal., Jan. 16, 1905.

We are absolutely satisfied with the Gunn System. The doors work perfectly. When we increase our library we will have only the "Gunn" because of the great satisfaction it has given.

Yours very truly,

W. CLAYTON,  
Vice Pres. and Mng. Director,  
Colorado Beach Co.

New York City Aug. 24, 1905

The Bookcase has been received O.K. It is simply immense. I have tried them all, and the "Gunn" is neat, pretty serviceable and will grace any room.

Very Truly.

HARRY YEAGER

Manager Beddie Piano Co.

Atlanta, Ga., Jan. 6, 1905.

I am "The well pleased man with a Sectional Gunn." I like it better than any of the other sectional cases I have seen.

Respectfully,

H. L. BRIDGES.

Defiance, O., Jan. 23, 1905

In the "Gunn" cases I have the doors work so nicely and the sections fit so closely that one can hardly detect one section from the other. This enables one to enlarge the case without disturbing the pleasing effects which is so characteristic in the Gunn Sectional Bookcases.

Respectfully,

DR. JNO. W. DAVIS.

Atlanta, Ga., Jan. 7, 1905.

The Gunn Sectional Bookcases in my home are giving entire satisfaction. I am certain I shall never wish to try any other. Very truly,

PAULINE W. DIVIER.

136 N. Linden Ave

San Antonio, Texas, Oct. 28, 1905

We started out some months ago to fit up ultimately, the nicest office in our city, and Gunn desks and Gunn book-cases have aided us materially in this ambition.

Very truly yours

GOCHE HARRIS & GOCHE.

Morganfield, Ky., Dec. 12, '04

Cases ordered thru your agents arrived to-day. I could have bought other cases cheaper, but I am glad now, after comparing mine with those mentioned, that I decided on the "Gunn."

F. W. CORNELL

Defiance, O., Jan. 22, 1905.

The Gunn Sectional Bookcases purchased of you sometime since, have proven even more satisfactory than I anticipated. While the excellent construction and rich appearance largely influenced my purchase, their great convenience and practical utility are equally desirable features, as I have found in daily use.

Very truly yours,

J. B. URY, M. D.

Washington, D. C., Dec. 15, '04

The Gunn Sectional Bookcase I regard as the best on the market. They are compact, business like and beautiful. Very truly yours,

DR. MARGARET HUDDLESON

Dept. of Agriculture

Yule, N. D., Jan. 23, 1905.

I received the bookcase you sent me and was more than pleased. The weathered oak is very attractive and I expect to add to my library from time to time.

Yours respectfully,

GEO. B. BINGHAM.

Belleville, Ill., Jan. 5, 1906.

In reply to the enclosed letter will say the book case arrived in good shape on the 3rd day of January and we are well pleased with the same. It is even above our expectations. Thanking you for your trouble in wiring a tracer etc.

Yours very truly,

C E. CHAMBERLIN

New Haven, Conn., Dec. 10, '04

Hardly a week passes but some word of praise is uttered regarding the Gunn Sectional Bookcase in our home. In appearance and completeness of mechanism, it is peerless.

Yours truly

MRS. L. S. GRAVES

Denison, Ia., Jan. 27, 1905.  
I know your case well and am thoroughly pleased with it.

H. H. SAVAGE, Supt.  
Denison Public Schools

Tarentum, Pa., Dec. 9, '04  
We are greatly pleased with the Gunn Sectional Bookcase. It is practically dust proof. The doors always work perfectly and are so easily removed for cleaning.

Very respectfully,

ELIZABETH P. HITCHCOCK

Burlington, Kan., Jan. 19, 1905  
After using your system of sectional bookcases for a few months, will say that I think them the best that are on the market. They are made out of the best material, and with doors that do not bind.

Very truly,

R. H. KENT, D. D. S.

Brookhaven, Mass., Jan. 25, 1905  
The "Gunn System" Sectional Bookcase purchased of you last November, has proven satisfactory in every respect and when we enlarge our library, will use no other than the Gunn System.

MAX REBASTSKH,

Incorporated

Champaign, Ill., Jan. 7, 1905  
I have installed in this office, a set of Gunn Sectional Cases, the finish, workmanship and material of which are first class in every respect. I heartily recommend them. Yours respectfully.

G. D. STEVENS,

City Clerk.

Akron, O., Jan. 19, 1905.  
It gives us great pleasure to more than heartily commend the Gunn Sectional Bookcase. We think your construction is the only satisfactory one on the market. In our library your sections are rapidly and speedily replacing the cases of other makers, some of which, much to our regret we still possess.

Courteously yours,

DRS. STEVENSON & SUCKER

Marlborough, Mass., Dec. 3, '04  
I have two Gunn Bookcases and have found them just as represented. Very respectfully yours.

MRS. W. N. DAVENPORT

Louisville, Ky., Dec. 31, 1905  
After an examination of the various patterns of sectional bookcases, the Gunn Sectional Bookcase was selected for use in this Department. It has many points to commend it, and is admirably adapted for library and office use. Yours truly,

E. G. TURNER,

Law Department

San Diego, Cal., Jan. 17, 1905.  
For several years past, we have been using in our office, a Gunn Filing Case and Cabinet. These are the most satisfactory and convenient filing cases that we have ever used. Yours truly,

NASON & OESTING

Gen. Insurance Agts.

North Woodbury, Conn., Oct. 20, 1905.  
The Sectional Bookcase ordered from you came Oct. 18th, in line order, was easily set up and is every way satisfactory. Is a handsome piece, finish being even better than sample sent. Will probably need additions some time. Many thanks.

Yours truly,

GEO. SAXTON

Phillipsburg, O., June 20, 1904  
Received bookcases last week all in good order I am especially pleased with your construction and finish and express my thanks for the care exercised in filling order.

Very respectfully,

REV. A. BRAUN.

San Diego, Cal., Jan. 19, 1905.  
Before purchasing I examined some of the other makes of bookcases which were on the market for at least one-third less than the price of the Gunn, but concluded, after careful examination, these cheaper cases would be very dear at any price, as they totally lacked that freedom of action, one of the main features in the Gunn System.

Very respectfully,

P. C. REMONDIN, M. D.

Wilmington, Del., Jan. 3, 1905  
The case (not Gunn) which I first purchased are very annoying on account of doors binding and I cannot now exchange them. I have decided to use only the Gunn Cases in the future because of this exceptional feature in their construction.

R. J. WILLIAMS.

Toledo, O., Jan. 4, 1905.  
The Gunn Sectional Bookcases which I purchased from you have been in use nearly a year and have given me perfect satisfaction. When I need to add to my equipment I shall order the Gunn Sectional Case without looking for any thing else.

Truly yours,

CAREY M. CHAMBERLAIN

Pastor Ashland Ave. 2022 Collingwood Ave.

Baptist Church

Peoria, Ill., Jan. 3, 1905.  
We desire to secure more of the Gunn sections. We have also in our service other makes of sections but do not receive the same satisfaction through their use.

Very truly yours,

FRANK J. DUINN,

Attorney

Lexington, Ohio, Oct. 12, 1905.  
The sectional bookcase shipped by you on the 26 ult, is at hand and present a fine appearance.

We are especially pleased with the action of the doors.

We have one of another make which is very satisfactory considering price and everything but yours is better.

We thank you for sending us the higher priced goods for the lower quotations. We will speak a good word for your bookcase.

Sincerely yours,

CHAS. J. DOLE.

YOU DON'T GET DONE WHEN YOU BUY A GUNN

## THE GUNN FURNITURE CO.

### GRAND RAPIDS, MICH.

Exclusive Manufacturers GUNN SECTIONAL SYSTEMS AND OFFICE DESKS



*The Ideal  
Christmas  
Combination  
of Gunn  
Mission Units.*

# The Gunn Furniture Co.

Grand Rapids, Mich.

## SALES DEPARTMENT

The Gunn Furniture Company,  
Grand Rapids, Mich.

Gentlemen:

Please ship Nov. 10th, (usual freight allowance) the combination of Gunn Mission Style Units as shown below.

*Quartered Oak, All Finishes.*

### The New Gunn Mission Bookcase Units

One Mission Top, - \$3.00

One 9 $\frac{1}{4}$  Mission Book Sec. 6.65

One 11 $\frac{1}{4}$  " " " 7.00

One 13 $\frac{1}{4}$  " " " 7.75

One Long Drawer Mis. Base, 6.50  
\$30.90

Less 50 per cent. \$15.45

Net Price, \$15.45

Terms 60 days, 1 per cent 10 days.

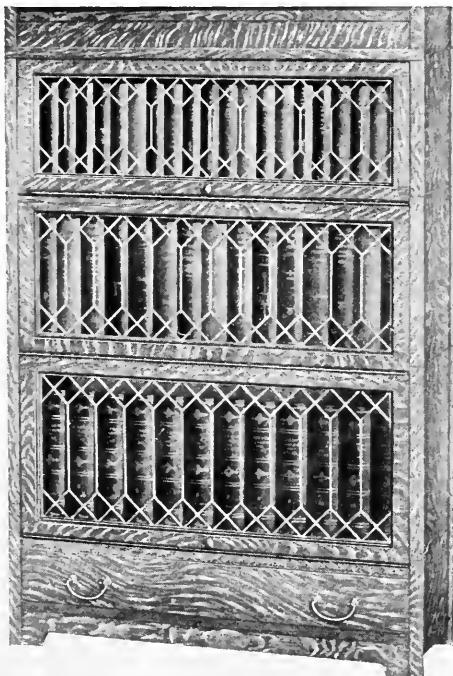
Compare above prices with other makes.

Above ready for shipment November 10th, in ample time for Holiday Trade—  
**Order Early.**

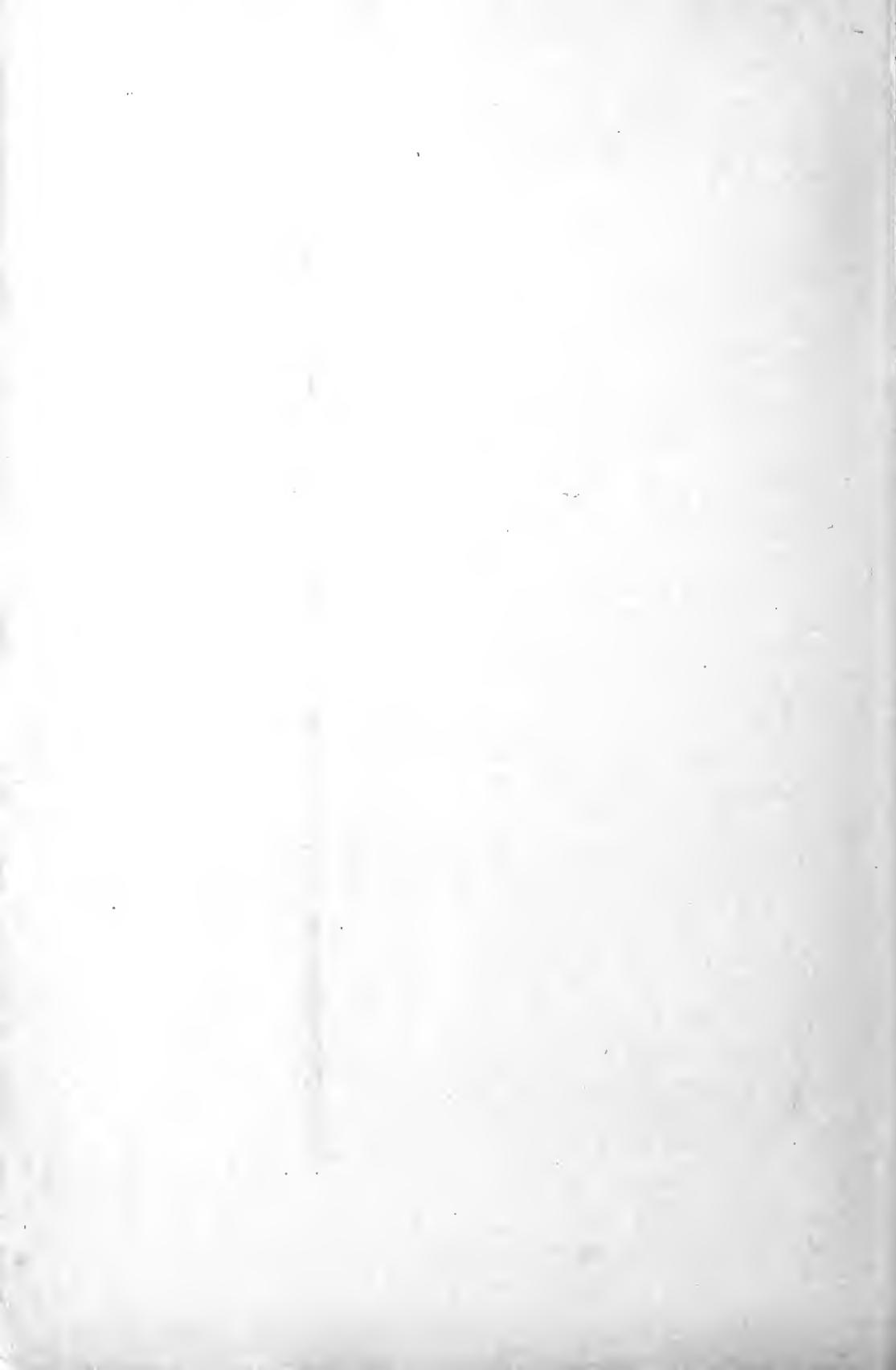
Signed \_\_\_\_\_

Address \_\_\_\_\_

*A Correct Application of Mission Style to Sectional Bookcases. Note absence of unsightly iron bands.*



FURNISHED ONLY WITH LEADED GLASS.



# The New Gunn Mission Units.

Ready for delivery November 10th 1907—in ample time for

## HOLIDAY TRADE

Supplied only with Leaded Glass Doors

NOTE: There is no advance in prices over Gunn Standard Units. Compare prices of these Mission Sections to those of other manufacturers.

A Big Advantage for Gunn Agents

Quartered Oak all Finished.

Mission Top                      List Price \$3.00

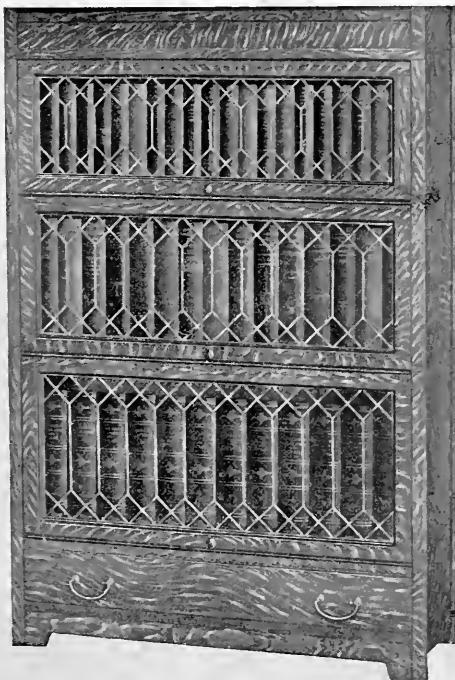
Mission Book Section  $9\frac{1}{4}$ "        "        \$6.65

Mission Book Section  $11\frac{1}{4}$ "        "        \$7.00

Mission Book Section  $13\frac{1}{4}$ "        "        \$7.75

Mission Long Drawer Base        "        \$6.50

Total for Combination            "        \$30.90



Extreme Height,  $53\frac{1}{8}$ "  
Inside Dimensions of Drawer  
 $31\frac{5}{8}$ " Long, 10" Wide,  $3\frac{5}{8}$ " Deep.

### The Highest Attainment in Sectional Bookcase Construction.

The Mission Effect in the Gunn system is nearer the traditional than in any other line because of the absence of the **Unsightly Iron Bands** from the ends, which are so objectionable in other makes. Don't fail to order in a sample stack for the Holiday Trade. It will add greatly to your Fall and Winter display and increase your sales.

# Important to Gunn Agents.

---



The growing demand for decorative styles in the sectional bookcase idea, leads us to add to the very simple Gunn System, **The Mission Effect**. Traditionally it is correct. **The Improved Gunn Construction**, which embodies the **Non-Binding, Roller Bearing, Removable Door** and **Absence of Unsightly Iron Bands** is retained in the Mission Units. The doors of the Book Sections in the New Style Unit are furnished only in Leaded Glass, giving a much richer effect than in any other make of Sectional Bookcases on the market. The metal trimmings are **Solid Brass** with a dull black finish. In the Mission Unit the Simplicity of the Gunn System remains; only the three sizes of Book Sections; namely- $9\frac{1}{4}$ "  $11\frac{1}{4}$ " and  $13\frac{1}{4}$ " with Drawer Base being furnished. The simple, though attractive straight line effect of the **Mission Style** is carried throughout the design, it being extremely free from any Moulded or Ornamental details.

The Prices of the New Mission Units are the same as the Gunn Standard Units with Leaded Glass. A comparison with the prices of other makes will surprise you. This addition to the Gunn Line gives to the Gunn Agent an advantage which should enable him to control the entire Sectional Bookcase trade of his territory. New Complete Catalogue now ready for free distribution.  
**Send for it.**



**THE GUNN FURNITURE CO.**  
**Sole Makers of Gunn Sectional Bookcases**  
**Filing Devices and Office Desks.**  
**Grand Rapids, Michigan.**

